



Cisco EnergyWise



Environmental Concerns

Energy demand is unsustainable

“World energy demand will double by 2030.”

Mark Ellis , International Energy Agency, March 2007

“To satisfy world energy demand in 2030, production must increase 82%.”

Energy Information Administration, U.S. Dept. of Energy, 2007

GhG emission projections pose climate changing threat

“World CO₂ emissions are projected to rise from 28.1B metric tons in 2005 to 42.3B metric tons in 2030.”

Energy Information Administration

“Commercial buildings are third- fastest growing CO₂ emissions source.”

IEA, Emissions by Sector



New Energy Regulatory Mandates

Canada Energy Efficiency Act
– external power supplies,
battery chargers, TV set-top
boxes, and digital TV adapters

EU EuP Directive – energy-using products,
including set-top boxes

Japan – networking
equipment

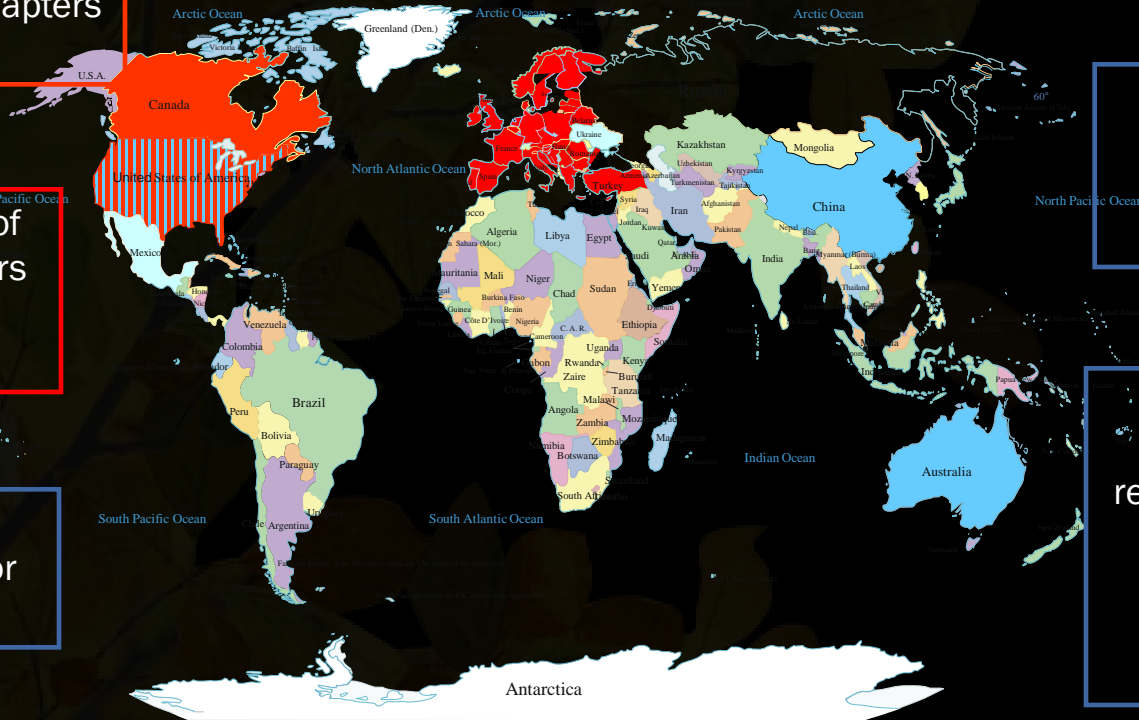
**U.S. Energy Policy Act of
2005** – battery chargers
and external power
supplies

China – TV
receivers, set-top
boxes, and DVD
players

Mexico evaluating
efficiency standards for
electronic products

Australia – DVD
players and
recorders, hard disk
recorders, AV
receivers, other
audio/video
equipment

U.S. HR 3221 – external power supplies, promote energy-efficient data centers
HR 6 – energy efficiency labeling for set-top boxes and DVR products



Enacted / Proposed

Start Now to Avoid Regulatory Penalties in the Future

Customer Green Goals



Green economics: optimize business operations, cut costs



Reduce greenhouse gas emissions



Reduce energy consumption and cost



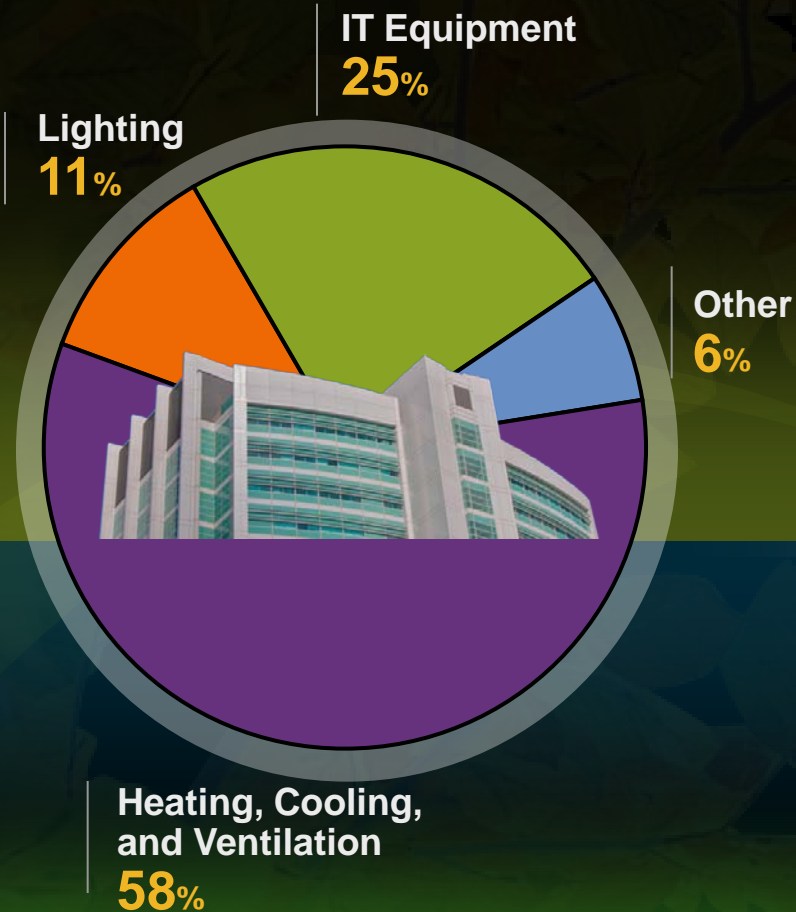
Comply with government directives



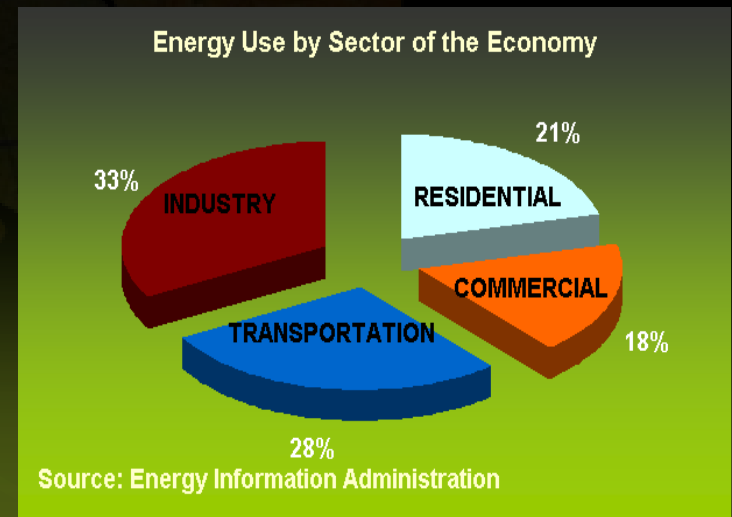
Identify new revenue opportunities



Energy and Carbon Footprint



Source: UK Energy Efficiency Best Practice Program; Energy Consumption Guide 19: Energy Use in Offices



“It takes twice as much energy to remove the heat generated ... as it takes to run the equipment.”

***UK Department of the Environment,
Good Practice Guide 118***

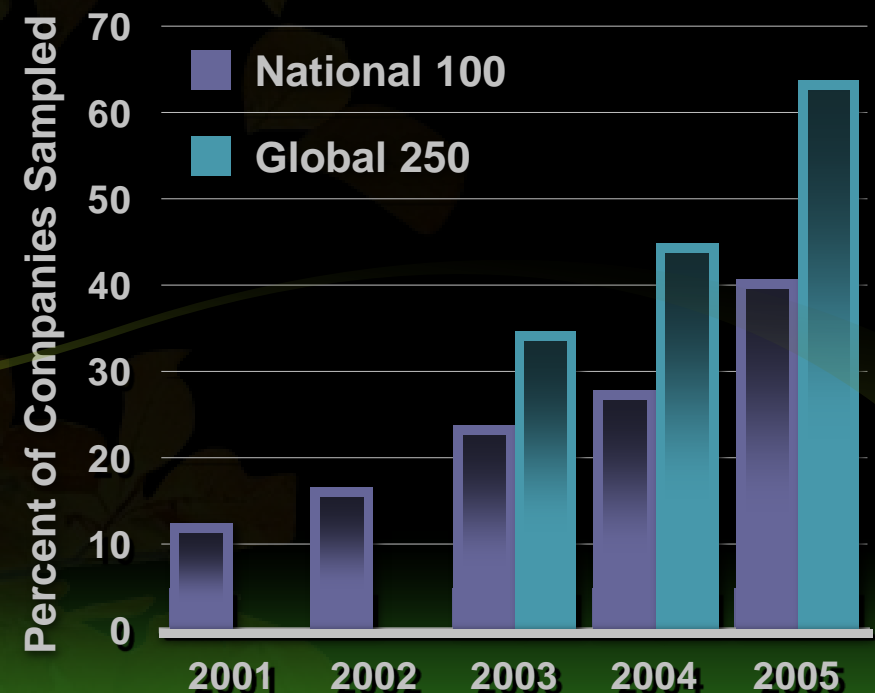
Environmental Management Systems and Corporate Reporting

Use of environmental management systems and corporate responsibility reporting is increasing worldwide at 30%+ a year

Worldwide ISO14001 EMS Certifications



Growth in Corporate Responsibility Reporting



Corporations Are Aligning Business Strategies For...

Green building standards

Environmental management systems

Corporate responsibility and reporting

Environmental initiatives



Cisco® EnergyWise

Reducing Enterprise's Global Carbon Footprint

Reduce:
Cost
Complexity
Environmental Impact



Gas



Electricity



Water



Information

Essential Utilities

New Utility

Converging Disparate Networks

Cisco EnergyWise

Industry First

- 
- Innovative technology added to Cisco® Catalyst® switching portfolio
 - Company-wide optimization of GhG emissions – well beyond the 2% IT impact
 - Measure, reduce, and report energy usage across the entire corporate infrastructure
 - Support for both Cisco and non-Cisco devices
 - The network as a platform for cross-industry energy management

Cisco EnergyWise

Converges IT and Facility Networks

Tenant Services and Technologies IP Based

High-Speed Internet

Wireless

VPN

IP Telephony

Audio & Video Conferencing

Visitor Management

Interactive Media

Digital Signage

Building Services and Technologies Non-IP

Lighting

Elevators

24/7 Monitoring

HVAC Sensors

Fire

Video Surveillance

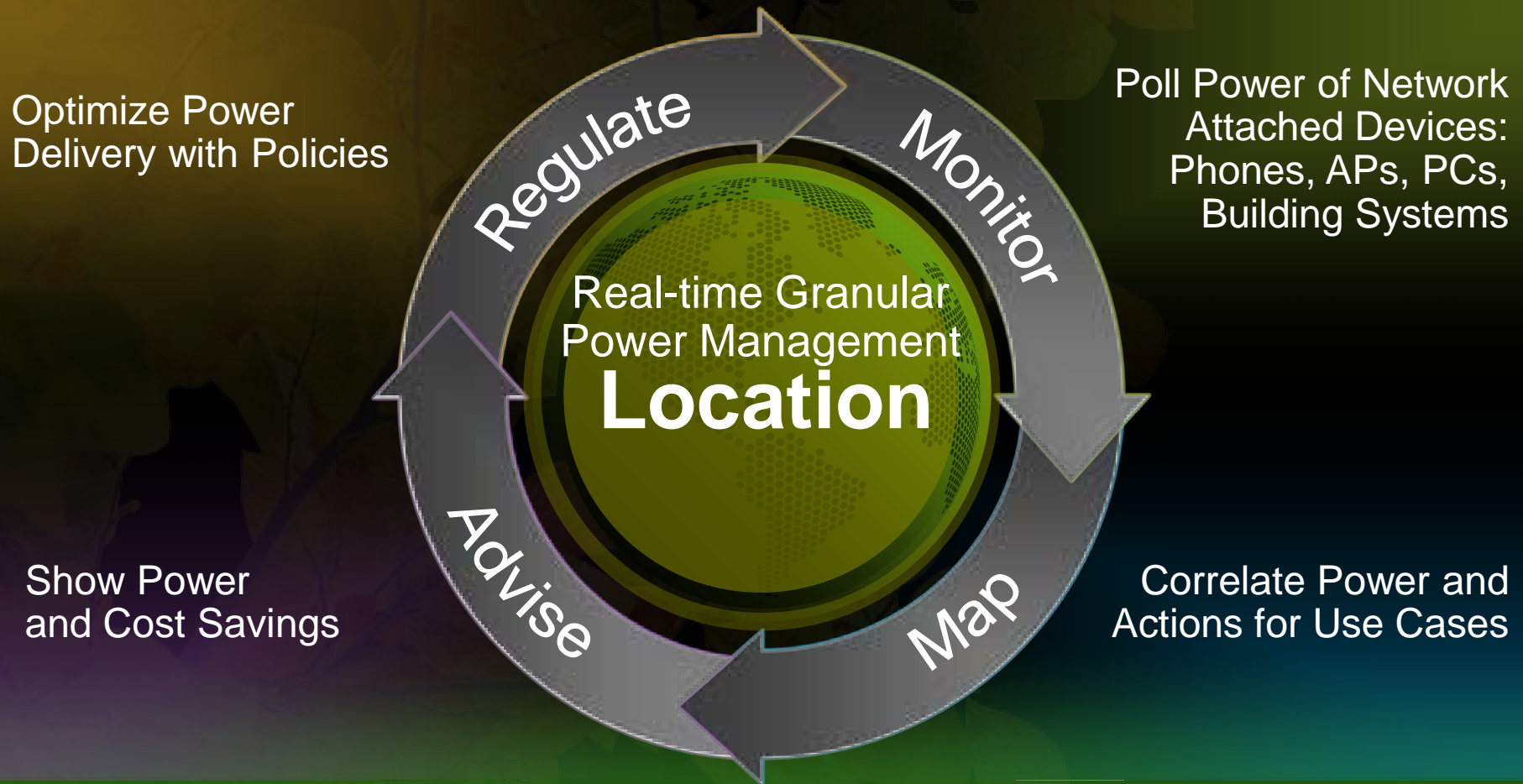
Access

Energy

**The Network Is
the Platform**



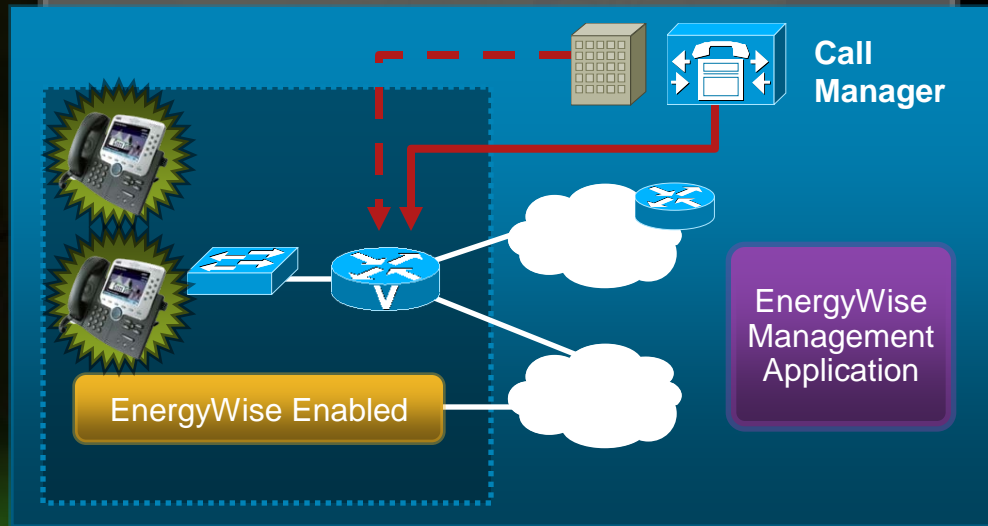
Cisco EnergyWise Operating Cycle



Reducing Bank Branch Carbon Footprint

- Operation 9 to 5
- Power off phones after hours and power on phones next day
- Legacy phone and switch

Branch Office



EnergyWise Application Asks to Turn Off Power at 7 PM

Policy Added to Network

Policy Communicated Across Switches

Time Is 7 PM Switch Identifies Phones Executes Policy

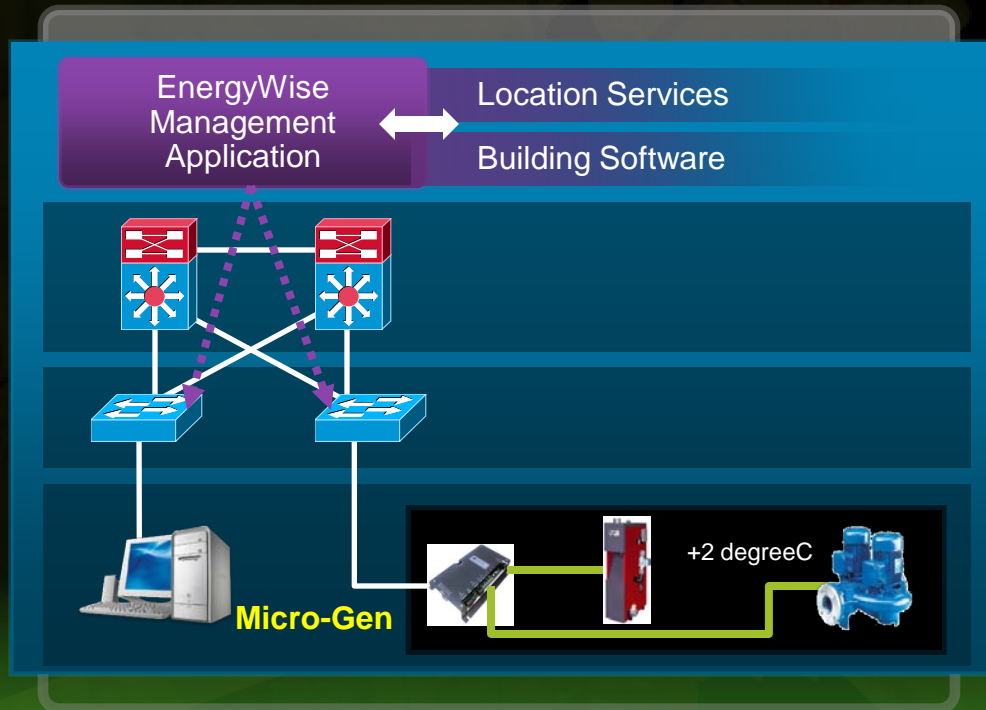
Switch Turns Off Port Power

Time is 7 AM Switch Executes Policy

Switch Turns On Port Power

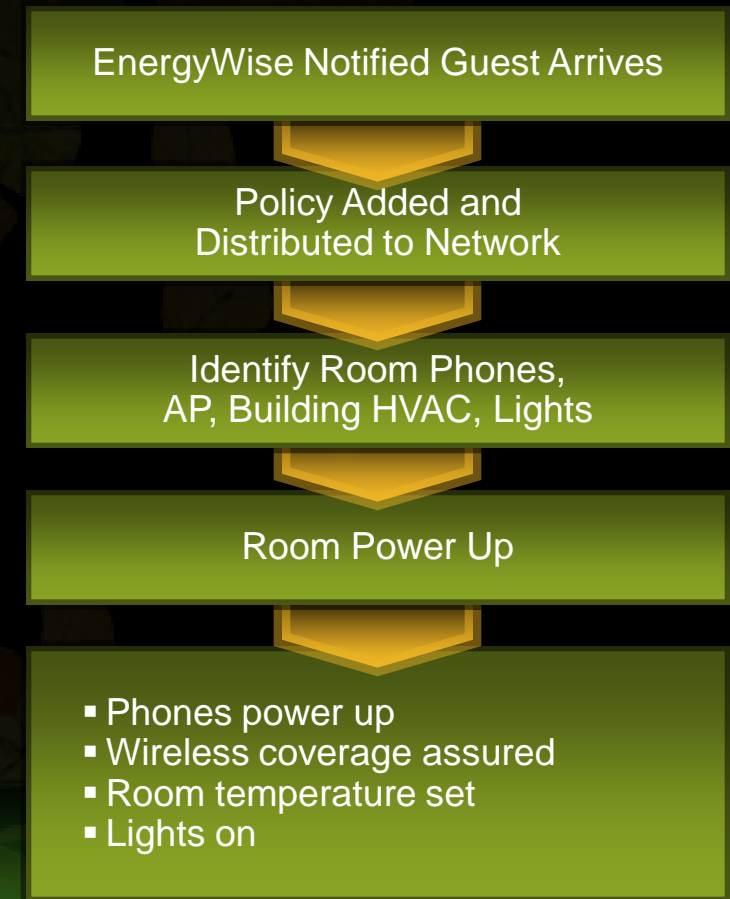
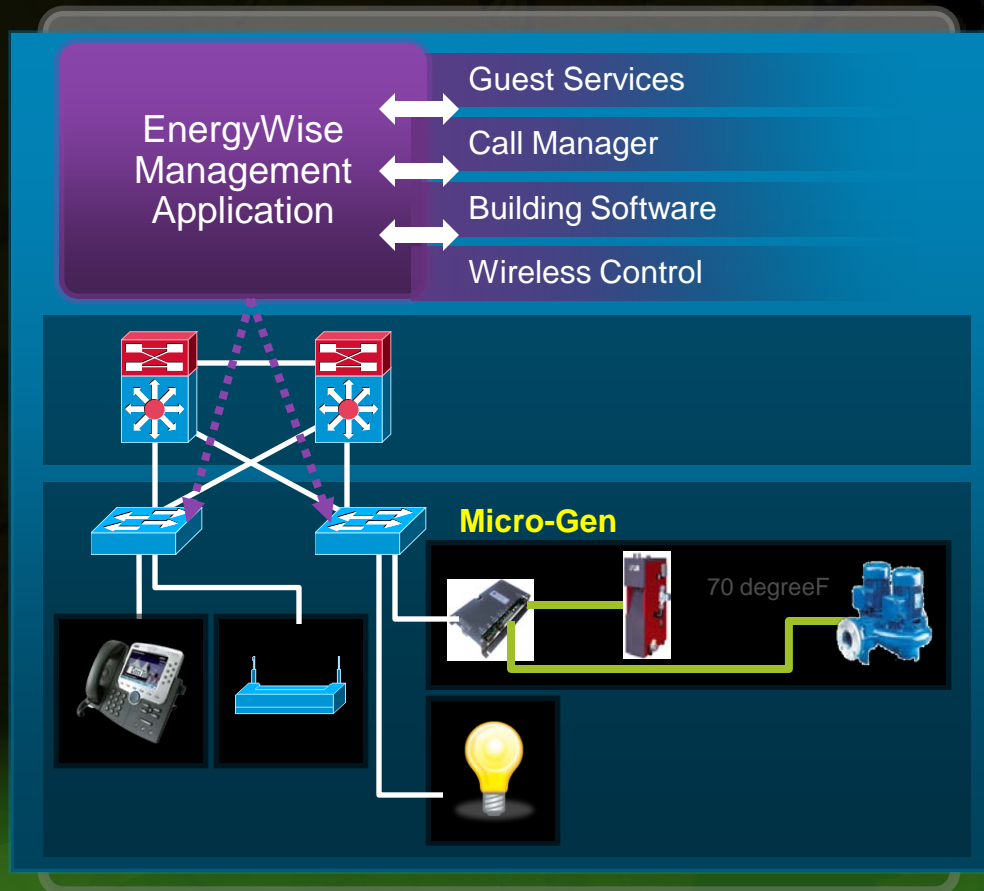
Reducing Headquarters Peak Power Usage

- EnergyWise controls laptops, phones, and building cooling
- Peak power reached – smooth and time shift power use



Optimizing Hotel Power Usage

- Room setting customized for frequent guest



Business Requirements and Power Consumption Correlation



**Central Power Control
Plane: IT & Non-IT**



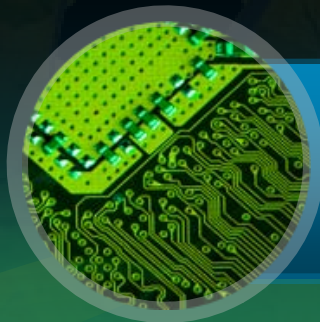
**Cost
Savings**



**Future Device, Apps,
Management Integration**



**Fine-Grained and
Real-Time Control**



**Carbon
Footprint Reduction**



**Business
Reputation**

Cisco EnergyWise – The Impact

Watts Savings

$15.4W \times 5,000 \text{ off hrs} \times (5,000 \text{ IP phones} + 500 \text{ APs}) =$
423,500kW savings per year

Cost Savings

$15.4W \times 5,000 \text{ off hrs} \times \$0.12/\text{kWhr} \times (5,000 \text{ IP phones} + 500 \text{ APs}) =$
\$50,820 savings per year

GhG Savings

$\text{kW savings per year} \times 0.15 \text{ kgCO}_2\text{e/kWh} \times \text{EB1} =$
194,024 trees saved per year
12,498 mid-size automobile annual emissions removed

Based on 5000 color IP phones, 5K employees, 10 employees/AP,
1 kgCO₂e reductions = 3.0542986425334 trees (Environmental Benefit factor 1 = EBF1),
1 kgCO₂e reductions = remove 0.1967435549525 mid-size automobile (Environmental Benefit factor 2 = EBF2)

Seeing the Impact – Carbon and \$ Savings

- Create a customer profile
- Correlate power usage to typical vertical use
- Demonstrate cross-enterprise watts, \$s, and carbon savings

www.cisco.com/go/energywise



Cisco Green Business Value Calculator

DATA

Your Profile Assumptions Notes

Your industry or vertical market

Predominant company location

Number of employees in your organization

Number of large sites (200+ employees)

Average number of employees at each large site

Number of medium sites (50-199 employees)

Average number of employees at each medium site

Number of small sites (1-49 employees)

Average number of employees at each small site

RESULTS

Effects Summary Costs and Savings GHG Emissions

Energy Savings



GHG Emission Reduction



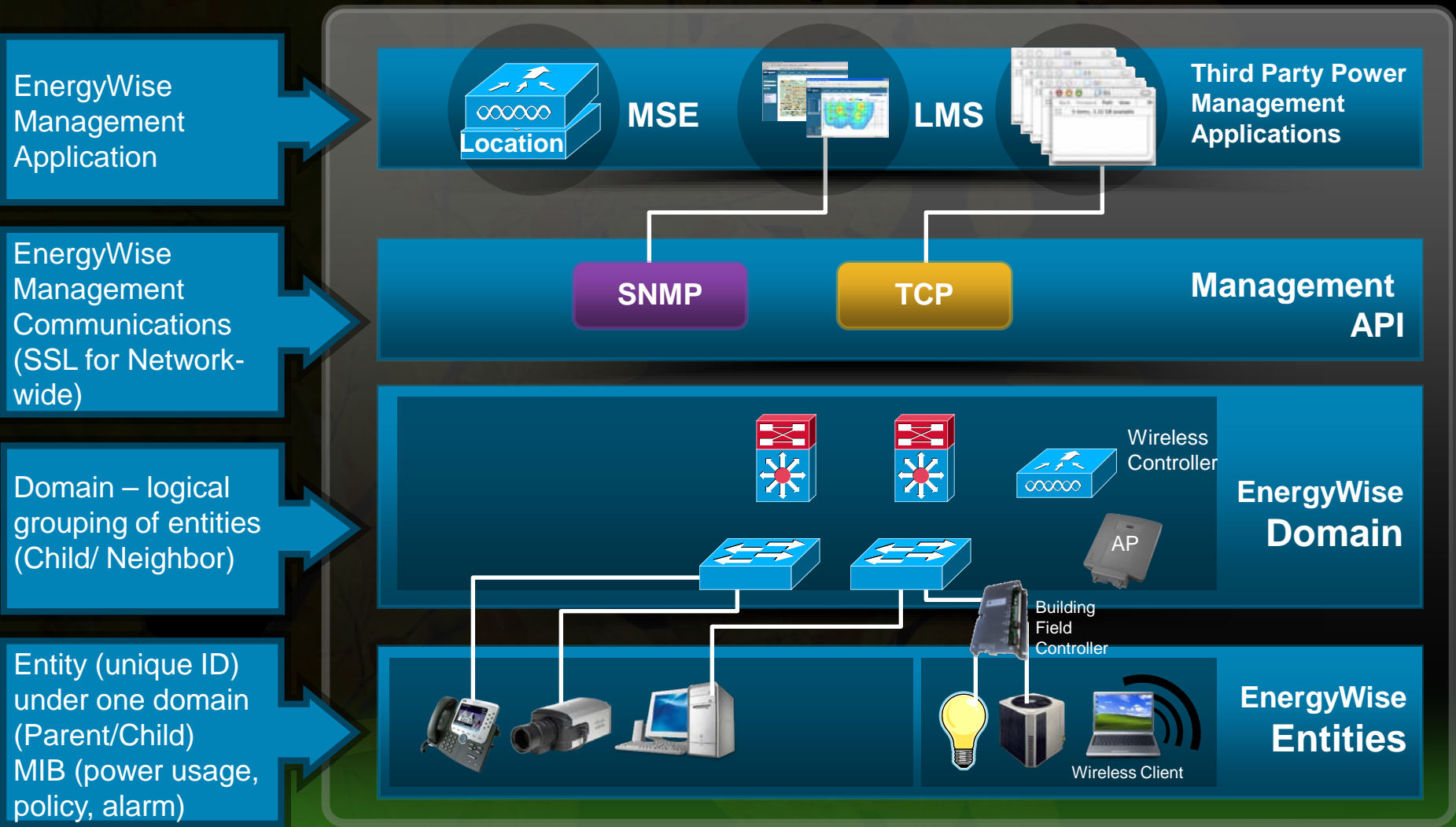
Trees Saved
X 100,000



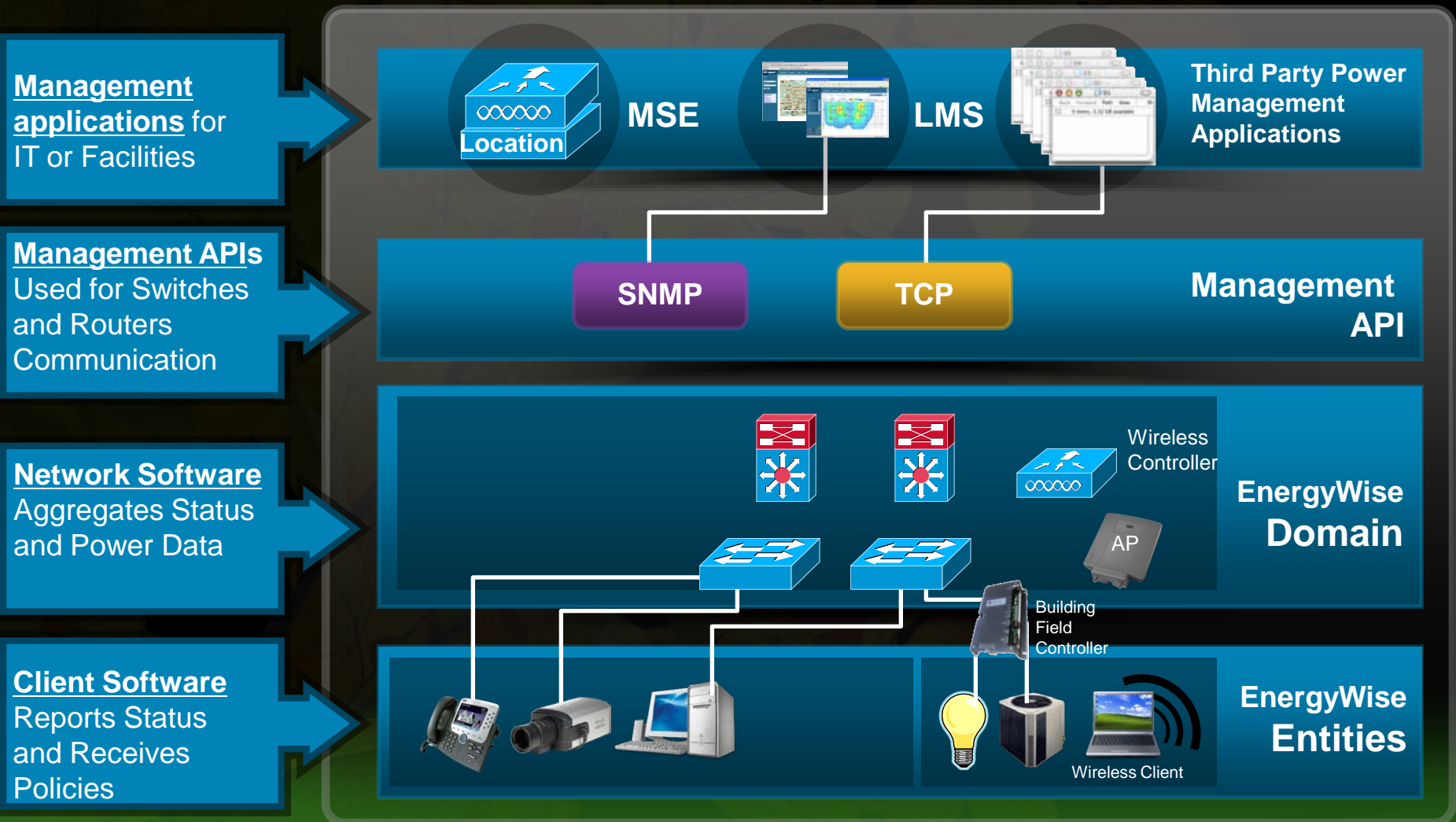
Mid-Sized Cars Removed
X 10,000



Cisco EnergyWise Components



Cisco EnergyWise Event Flow



EnergyWise Summary



Converged IT
and Buildings
Centralized
Policies



Environmental
Benefits
Power
Optimization



Lower
Operating
Costs

